

Michaelson Associates LLC
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Michaelson Associates LLC. Prestigious boutique legal recruiting firm seeks experienced recruiter to head associates placement practice. Contact mail@michaelson.biz.

The Opportunity:

- Build and develop the Associate Placement business on Michaelson's existing platform with full access to the Company's network of strong client relationships, support and mentoring
- Work with major national law firms to fill key openings
- No internal competition: If you succeed at building the business, we will hire under you

Required Characteristics:

- Previous professional legal recruiting experience ideal or experience in Big Law, Wall Street sales, or in fundraising. Proven sales ability important. Entrepreneurial tenacity important
- 5-8 years of solid, professional work experience
- Strategic thinker, with an eye to identify, market and sell a good product. (This is a sales job)
- Ability to reach out and connect with contacts through telephone prospecting
- Excellent interpersonal skills, including the ability to communicate well in writing with high-level or high demand candidates and clients
- Superior project management and organizational skills, with ability to prioritize and juggle multiple projects
- BA, JD or MBA

Compensation:

We offer a draw against commission. The commission for an associate placement is \$40-\$80,000. We would expect you would do a minimum of five placements a year and earn at least \$150,000-\$200,000 + by year two. If you are good, the sky is the limit. We provide ongoing training and development to help you succeed. We also offer health care and retirement.

You can learn more about Michaelson Associates LLC by reviewing our website at www.michaelsonassociates.com.